

BUSINESS MODEL - PLANS AND PRICING :

COURSE DESCRIPTION

- All the e-learning content is available in the Spoken Tutorial Website without any charge, candidate can study but certificate is not available.
- In order to get the prestigious joint Certificate from Spoken Tutorial project at IIT Bombay, student need to register through CSC Academy centres only. This fees is be very much affordable for Rural candidates.
- CSC Academy Centre that registers under the specific Annual subscription plan, can charge a fees as per market potential and provide the student with - use of the computer resources, local faculty guidance, and proctored exam facility.

I. **Option 1: Annual Registration Plan - College Level**

- i. This model is available to Colleges, and our CSC Academy centre will be treated as one Unit (College).
- ii. Annual Registration Fee of Rs 27,000/- (incl GST) for any number of Student registrations in a year.
- iii. Fee to be paid in four equal Quarterly installments of Rs 6,750/- each.
- iv. VLE can decide and charge students depending on training support they provide.
- v. This Subscription also includes School level courses.
- vi. VLE can enroll any number of students in one year.

Example - Total Fees collection by VLE per year

		No. of Students/Course per year	Fees charged per year	Total Fees collection
1	Professionals enrolled	500	750	3,75,000
2	College Students enrolled	250	500	1,25,000
3	School Students enrolled	250	250	62,500
	Total Fees collection per year			5,62,500
				Rs 5.5 lakh plus

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- **Option 2: Annual Registration Plan - School Level**

School Level course will be included in this subscription.

- This model is available to School, and our CSC Academy centre will be treated as one Unit (School).
- Annual Registration Fee of Rs 6,000/-
- VLE can decide and charge students depending on training support they provide.
- This Subscription includes School level courses only.
- Students enrolled as full time students in a school are eligible.

- vi. VLE can enroll any number of students in one year.

Example - Total Fees collection by VLE per year				
		No. of Students per year	Fees per student per year	Total Fees collection
1	School Students enrolled	500	500 per year	2,50,000
	Total Fees collection per year			Rs 2.50 lakhs

Note – Option 1 (College Level) and Option 2 (School Level), both are valid for 1 year.