

EXPONENTIAL SMOOTHING

| OrderDate | Region  | Rep     | Item   | Units | Unit Cost | Total    |          |          | #N/A        | #N/A        | #N/A     | #N/A     |
|-----------|---------|---------|--------|-------|-----------|----------|----------|----------|-------------|-------------|----------|----------|
| 11-17-15  | Central | Jardine | Binder | 11    | 4.99      | 54.89    | #N/A     | #N/A     | 8.99        | #N/A        | 251.72   | #N/A     |
| 10-5-14   | Central | Morgan  | Binder | 28    | 8.99      | 251.72   | 251.72   | #N/A     | 204.99      | #N/A        | 173.32   | #N/A     |
| 12-21-15  | Central | Andrews | Binder | 28    | 4.99      | 139.72   | 173.32   | #N/A     | 9808.99     | #N/A        | 341.474  | #N/A     |
| 1-15-15   | Central | Gill    | Binder | 46    | 8.99      | 413.54   | 341.474  | #N/A     | 489469.99   | 5652.815021 | 802.0922 | 409.5721 |
| 1-23-14   | Central | Kivell  | Binder | 50    | 19.99     | 999.50   | 802.0922 | 409.5721 | 24473058.99 | 282646.9727 | 744.0677 | 407.2571 |
| 5-31-15   | Central | Gill    | Binder | 80    | 8.99      | 719.20   | 744.0677 | 407.2571 | 1223652215  | 14132345.29 | 1136.72  | 501.5026 |
| 2-1-15    | Central | Smith   | Binder | 87    | 15.00     | 1,305.00 | 1136.72  | 501.5026 |             |             |          |          |
| 12-4-15   | Central | Jardine | Binder | 94    | 19.99     | 1,879.06 | 1656.358 | 539.3158 |             |             |          |          |

