

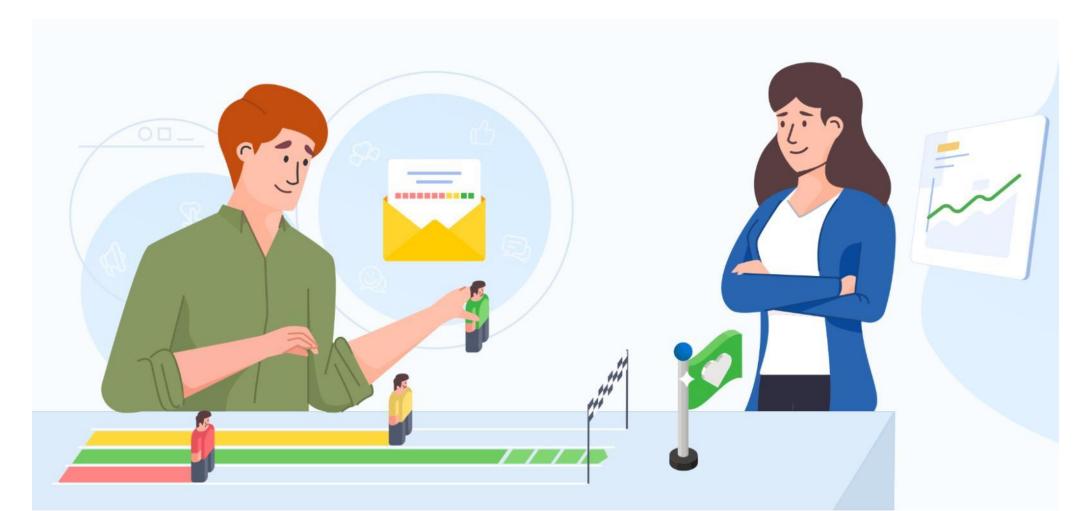
## **Customer Service**



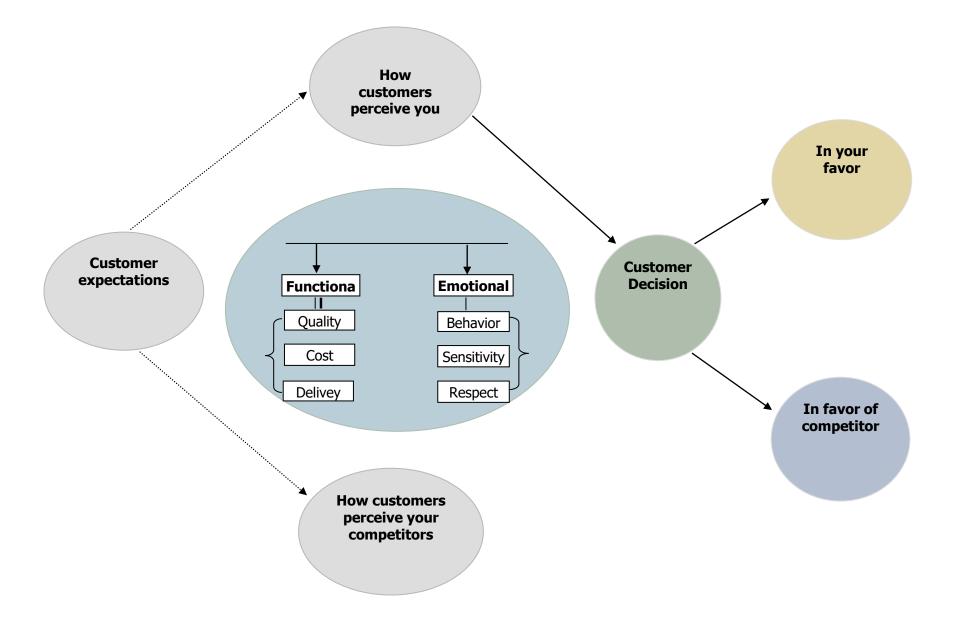


### What is Customer Service?

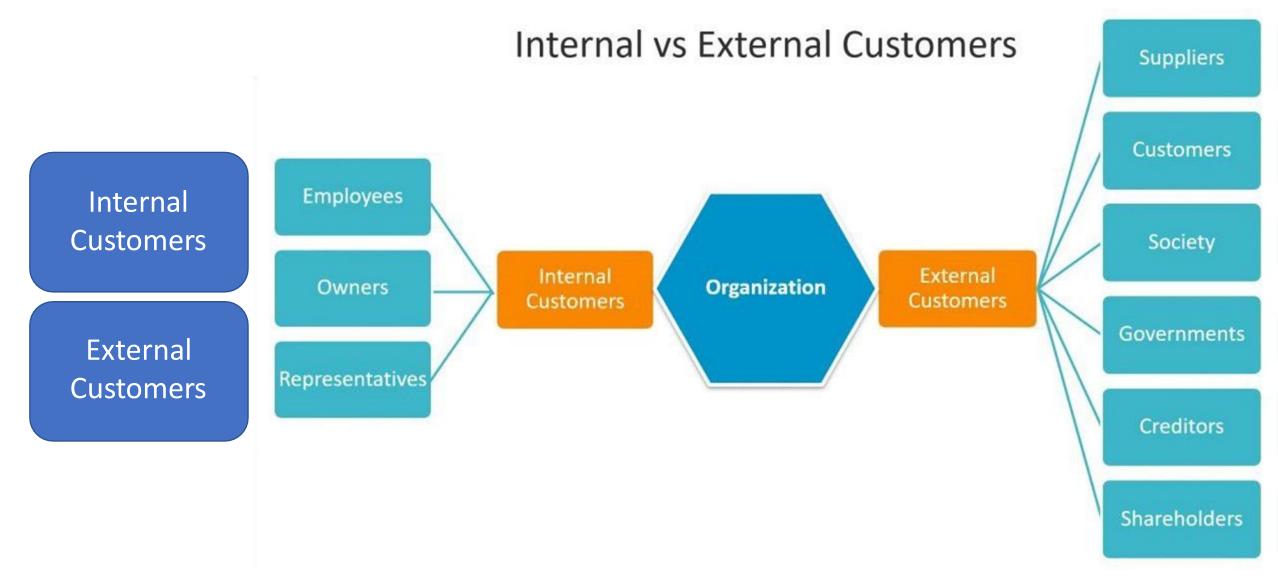
Customer service is the direct one-on-one interaction between a consumer making a purchase and a representative of the company that is selling it.



#### **Factors influencing customer expectations**



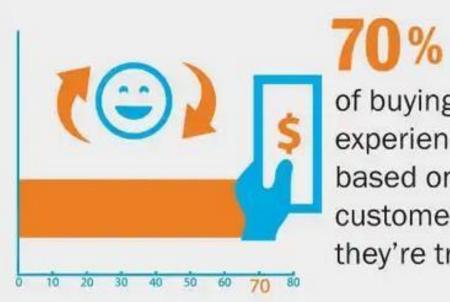
### Types of Customers



#### **Necessary Qualities for Customer Service**



86% of buyers will pay more for better customer experience



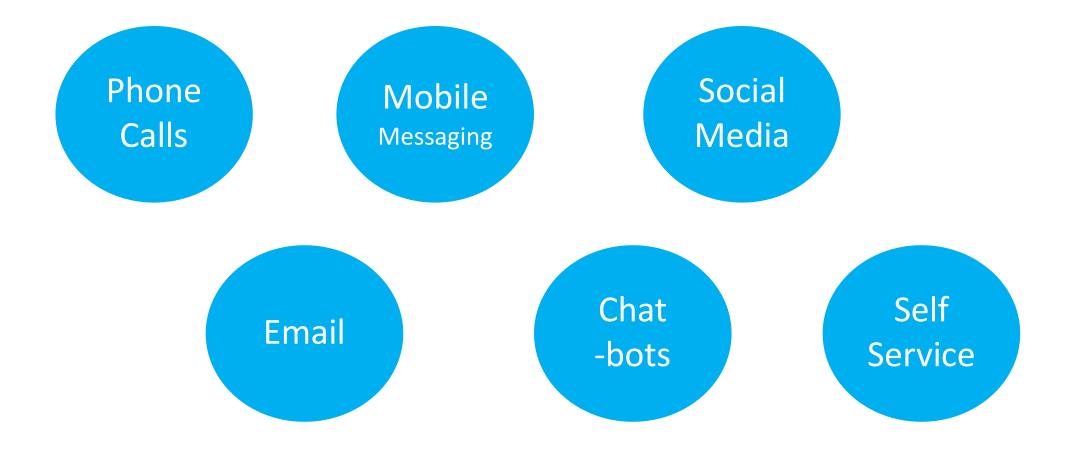
of buying experiences are based on how customers feel they're treated

How Importan t is Good Customer Service?



of customers will do business again with the company that resolves their complaints

# Types of Customer Service Channels



# Components of Customer Handling



## Never Forgot to take the

Feedbacks and

suggestions from your

customers



